

Asia & Pacific Internet Association (APIA) Ltd

MINUTES OF THE ASIA & PACIFIC INTERNET ASSOCIATION (APIA) LTD ANNUAL GENERAL MEETING HELD ON 25TH FEBRUARY 2004 AT THE MAJESTIC ROOM II, THE PALACE OF THE GOLDEN HORSES HOTEL, SERI KEMBANGAN, MALAYSIA

Present: Dr. Abhisak Chulya Chair

Dr. Philip Smith Vice Chair
Mr. Ole Jacobsen Director
Mr. James Seng Director

APNIC Pty Ltd Corporate (Large) Member

TWNIC Non-Profit Internet Related Associations

Ms. Kyoko Day

Mr. Tom Vest

Individual Member

Mr. Gaurab Upadhaya

Dr. Vincent W Chen

Mr. Yuan J. Pai

Mr. Scott McDonald

Mr. Bill Manning (Proxy)

Individual Member

Individual Member

Individual Member

Individual Member

Observers: Mr. Robert Berger MetroFi

Mr. Sang Chul Shim NCA, Korea

In Attendance: Ms. Wendy Liew Secretariat

Dr. Wong Say Ho Secretariat
Ms. Alicia Wong Secretariat
Ms. Molly Cheam Secretariat



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<u>ITEM</u>

1. WELCOME MESSAGE BY CHAIR OF APIA

Having confirmed with the Secretariat that there were enough quorum to convene the meeting, Chair of the APIA, Dr. Abhisak Chulya called the meeting to order at 1:00 pm and welcomed all members and observers to the APIA AGM

2. INTRODUCTION OF THE BOARD OF DIRECTORS

Dr. Chulya proceeded to introduce himself and the other three (3) Directors present at the AGM.

3. APOLOGIES FOR ABSENCE

Dr. Chulya informed all members that Treasurer, Mr. Toru Takahashi is unable to attend the meeting due to medical reasons and informed membership that previous Secretary General, Ms. Kyoko Day will present the Financial Report for the year ending 31st December 2003 on behalf of the Treasurer.

4. CHAIRMAN'S ADDRESS

Dr. Chulya reported to members that the APIA carried out several activities in the past year. The most significant activity was being the umbrella body for the APRICOT to stabilize its operations.

He said the Secretariat, Ms. Wendy Liew will present to members the detailed activity report for APIA for the year 2003.



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5. ANNUAL REPORT 2003

Ms. Liew of the APIA Secretariat reported the following:

5.1 APRICOT 2003, TAIPEI

APIA worked with Host Organization TWNIC to organize APRICOT 2003 in Taipei from 17 – 26 February 2003. The event was successful, creating a new milestone in the organizing of the event. A total of over 1,000 people attended APRICOT 2003 and its related activities which is another record for APRICOT.

The event did not generate any money as the cost of organizing the event in Taipei was quite high. However, as agreed in the bid for the APRICOT 2003, TWNIC has donated USD10,000 to APRICOT. The money has been paid to the APIA in September 2003.

5.2 APIA/APRICOT STRATEGIC PLANNING SESION IN SEOUL, KOREA

APIA held a Strategic Planning Session in Seoul, Korea on 23 August 2003, in conjunction with the APNIC Meeting.

A total of 15 people attended and contributed to the discussion. APIA Chair, Dr. Abhisak Chulya prepared and circulated the summary report of the meeting to the Apia Board, Apricot Advisory Committee and Apricot Management Committee mailing list via e-mail on 10 September 2003.

In summary, the session addressed increasing Stakeholders Participation, increasing Revenue Stream for Apricot through the increase of sponsorship and to drive in more paying participants at the Apricots. The franchising of Apricot and the holding of Multiple Events were also discussed and will be explored.

To support Secretariat funding, the meeting agreed to impose a 20% levy on all International Sponsorships obtained commencing from Apricot 2005.



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5.3 SET UP OF THE APIA SECRETARIAT

APIA also appointed PIKOM as the Secretariat with effect from 1st September 2003.

5.4 PRESENTATION OF APRICOT 2004 TO ASOCIO MEMBERS IN VIETNAM

PIKOM, leveraging on its circle of influence in the Asian-Oceanian Computing Industry Organization presented on the Apricot 2004 in Vietnam 27 November 2003. This resulted in several attendees from ASOCIO to the Apricot 2004.

6. FINAL ACCOUNTS FOR OF APIA FOR 2003

Ms. Kyoko Day, reported on the Financial Position of APIA for the year ending 31st December 2003. She highlighted the following:

The main income for APIA is the Membership Subscription. Most members paid between the period of October 2003 and the day before the AGM. The most major expense of the Secretariat is the Site Visit to India. In the year ending 31st December 2003, APIA had an Operating loss of USD12,446.28

Ms. Day also reported that Opening Cash Balance was USD108,479 and during the year 2003, the Host of Apricot 2002 in Bangkok and the Host of Apricot 2003 returned USD30,000 seed money respectively to APIA.

The other source of income for the APIA is the interest derived from the placement of Term Deposits.

It has recently been brought to the attention of APIA that there is a cash balance amounting to USD11,000.00 in the Regweb Account maintained by Mr. Robert Berger on behalf of the APIA. Mr. Berger will provide details to the Secretariat and will remit the money to APIA.

After the presentation, the meeting adopted the accounts as proposed by Dr. Abhisak Chulya and seconded by Dr. Philip Smith.



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7. DISCUSSION OF FUNDING MODEL FOR APIA

The meeting discussed the funding of APIA. Several questions posed by members included:

- What is that APIA trying to fund?
- What does APIA wants to do with the funds raised?
- How much fund is APIA is trying to raise and on what basis?

The meeting agreed that APIA needed to raise enough money to fund its activities and the Secretariat and to build its reserves for a rainy day. In addition, it would like to raise some funds to carry out its education and outreach programs as per proposed budget for year 2004.

Members agreed that Apricot should continue to be non-profit and should not divert from this objective. Any surplus required from the Apricot will put a burden to the bidder and may rule certain bidders out completely.

APIA needs to increase its Membership and yet finds it difficult to sell membership as the community is too diverse. Some members are also questioning the value of the APIA membership.

APIA has tried to obtain funding from the World Bank and had been turned down.

Dr. Wong of PIKOM suggested that members can make an effort to increase the membership by referring contacts for the Secretariat to follow-up.

There was no conclusion reached on the Funding Model and Chair, Dr. Abhisak proposed that the new board continue to look at the funding model in the future.



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8. ELECTION OF THE BOARD OF DIRECTORS

Chair, Dr Chulya asked members to elect seven (7) Directors to the APIA Board. He also requested Mr. Robert Berger to witness the balloting process and audit the counting of the votes by the Secretariat.

The following ten (10) persons were nominated as directors for the board:

- 1) Dr. Vincent Chen
- 2) Dr. Abhisak Chulya
- 3) Ms Kyoko Day
- 4) Mr. Ole Jacobsen
- 5) Mr. Scott McDonald
- 6) Mr. Yuan J Pai
- 7) Mr. James Seng
- 8) Dr. Philip Smith
- 9) Mr. Gaurab Upadhaya
- 10) Mr. Tom Vest

At the end of the balloting process, it was determined that the following seven (7) persons were elected to the APIA Board of Directors by majority vote:

- 1) Dr. Abhisak Chulya
- 2) Ms Kyoko Day
- 3) Mr. Ole Jacobsen
- 4) Mr. Scott McDonald
- 5) Mr. James Seng
- 6) Dr. Philip Smith
- 7) Mr. Gaurab Upadhaya

The Board will appoint the Chairman, Vice Chairman and Treasurer at the 1st Board of Directors Meeting.



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9. PROPOSED ACTIVITIES OF APIA FOR YEAR 2004

Ms. Liew reported that for the year 2004, other than supporting the APRICOT 2005, the proposed activities will include the following:

- 1) Reviewing the Membership Fee Structure
- 2) Registering the Apricot Trade Mark
- 3) APIA will participate in CommunicAsia 2004 in Singapore to promote the APRICOT.

The proposed activities were accepted as proposed by Dr. Abhisak Chulya and seconded by Mr. Gaurab Upadhaya.

10. BUDGET 2004 AND THE ADOPTION OF THE BUDGET

Secretariat circulated the proposed budget for year 2004 for Members' review and consideration.

Members reviewed the budget and accepted it subject to some changes with regards to the traveling and licensing expenses.

Secretariat will revise the budget and circulate to members.

11. ANY OTHER BUSINESS

Secretariat sought Ms. Kyoko Day's help in the collection of the membership subscription fees from the Internet Association of Japan. Ms Day agreed to help.



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There being no other business the APIA AGM ended at 2:20 pm	
Confirmed Correct as Minutes of the APIA AGM	
Dr. Abhisak Chulya, APIA Chair, year 2003	Dr. Philip Smith, APIA Vice Chair, year 2003
Recorded by: Ms. Molly Cheam APIA Secretariat	